

## 13. AISECT INSTITUTE OF INSURANCE COMMERCE AND BANKING (AIICB)

*AISECT Institute of Insurance, Commerce and Banking, is the online training institute. www.aiicbonline.com is one of the few online Insurance Agents Training Portals in India having all facilities of Learning Management System. www.aiicbonline.com is the first website of central India approved by IRDA having SSL certification. There are very few websites having approved both for Life and Non-life Insurance www.aiicbonline.com is one of them. More than 32,000 agents have been successfully trained with the help of this portal within a short span of 4 years*



With a view to take up training in fast developing Insurance sector, AISECT set up an Institute called AIICB. It is recognised by IRDA (Govt. of India) online for training in Insurance sector . Its objectives, activities and publications are given below :

- To train and develop unemployed youth as insurance Professional.
- To make insurance agents familiar with Information technology
- To make agents resourceful with up-to-date insurance knowledge and technology
- To conduct seminars, symposium, propagation activity etc. on insurance subjects.
- To develop awareness generation programmes for existing and prospective insurance agents.
- To arrange counselling for rural areas and converge them into Insurance with the help of information technology.
- To provide support in designing and hosting website for Insurance Professional.
- To popularise insurance in schools, colleges and develop future Insurance professionals.
- To publish and produce supportive insurance material, magazines concept papers and conduct surveys etc.
- To make agents understand and appreciate Pre and Post Sale services to their clients.
- To run an INTERNET CAFE for insurance agents.

- To encourage Insurance professionals for using IT in Insurance.

### AIICB ACTIVITIES

- Online Training of Insurance Agents.
- Operationalising training/servicing /product information to agents.
- Maintenance of individual agent's Insurance Counselling records.
- Specialised services like grooming

Insurance agent for Insurance Counselling.

- Servicing support to agents like renewal notices, claim notices etc.
- Plan analysis and comparison.
- Discussion over individual plan and analysing and searching market demand.
- Conducting oral tuitions for insurance exams.
- Postal Policy Holder Help Line.

### TRAINING COURSES OFFERED

1	50 Hrs.	Pre-Licensing Agent's Training	Life & Non Life
2	25 Hrs.	Pre-Licensing Agent's Training	Life & Non Life
3	25 Hrs (RENEWAL)	Pre-Licensing Agent's Training	Life & Non Life

### AIICB COMPANY WISE REGISTRATION YEAR 2009-10

S.No.	Company Name	No. of Student
1	HDFC Standard Life Insurance Company Limited	5651
2	TATA AIG-LIFE INS. CO.LTD.	53
3	TATA AIG-Genral Insurance CO.LTD.	9
4	IFFCO TOKIO General Insurance Co. Ltd.	34
5	SBI Life Insurance Co. Ltd.	622
6	The Oriental Insurance Company Limited	5
7	ING Vysya Life Insurance Co. Ltd.	11
8	The New India Assurance Co. Ltd.	8
9	Bajaj Allianz General Insurance Co. Ltd.	18
10	Star Health And Allied Insurance Co. Ltd	4
11	United India Insurance Co. Ltd	2
<b>Total</b>		<b>6417</b>

### NATIONAL INSTITUTE OF INSURANCE COMMERCE AND BANKING (NIICB)

National Institute of Insurance Commerce and Banking has been set up by AISECT to serve the training needs of Insurance, Commerce & Banking sector specially with application of Information Technology. It is recognised by Insurance Regulatory and Development Authority (IRDA), Govt of India.

National Institute of Insurance Commerce and Banking (NIICB) the off line training institute of AISECT was set up to cater to the training needs of Insurance, Commerce & Banking sector in the class room training mode especially with application of Information Technology. NIICB in last 10 years have trained over 50,000 candidates for almost all the Life & General Insurance companies. NIICB is the first Insurance Training institute of Bhopal. recognized by Insurance Regulatory and Development Authority (IRDA), Govt of India.